

**Wisconsin State Championship Auctioneer Contest
Wednesday, August 6, 2008
State Fair Park, West Allis**

**NEW 10:30 AM–Private Interviews of Contestants with Judges
Youth Center**

**12:00 Noon–Bidder Registration
12:30 PM–Contestants check in Items
1-4 PM, Contest
Southeast Corner, Coliseum**

State Championship Contest Entry Form

Name _____ Certifications _____

Address _____ City, State, Zip _____

Business Phone _____ Cell Phone _____ Date of Birth _____

Years as an Auctioneer _____ Auction School _____ Wisconsin Auctioneer License No. _____

_____ Ring Size _____ Yellow gold preferred _____ White gold preferred
Ring with ruby stone, engraved with winner's name, will be presented at January conference.

Auction Item 1 _____ Value \$ _____

Auction Item 2 _____ Value \$ _____

Sponsors, if any: (optional) _____

Brief Biography _____

Please enclose photo

I certify that I am 18 years of age or older, that I am a member in good standing of the Wisconsin Auctioneers Association, Inc.

_____ Check No. _____ Credit Card No. _____ Expiration Date ____/____/____

MC VISA AMEX

Signature _____

Wisconsin State Auctioneer Championship

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Contest Rules Revised

1. The full name of the contest is "WISCONSIN AUCTIONEERS ASSOCIATION, INC. AUCTIONEER CHAMPIONSHIP."
2. The contest shall be limited to the first 20 entries received. If the limit is not reached, additional entrants may be at the call of the committee.
3. There shall be one division combined for men and women.
4. Contestants shall be 18 years of age or older, paid members of the Wisconsin Auctioneers Association Inc. and hold a current auctioneer license in the State of Wisconsin. An auction market, auction company, private company or business person, association, newspaper, etc. may sponsor a contestant.
5. Entries, accompanied by a \$50 non-refundable entry fee, must be received prior to the contest. All entries will be date stamped when received. In case of cancellations, substitutions will be at the call of the committee.
6. A confirmation letter will be sent to contestants, with sample score sheets, admission ticket, parking pass and map.
7. There will be five judges, four must be involved in the auction industry and one may be from the private sector.
8. The selection of the judges will be the responsibility of the contest committee.
9. The score cards used by NAA for the International Auctioneer Championship Contest will be used.
10. NEW: All contestants must participate in a private interview with the judges starting at 10:30 AM in the Youth Center. Casual attire may be worn for the interview. The contest chairperson will draw the names for the order in which contestants will participate in the interviews and preliminaries. Anyone who cannot make the time of the interview must notify the office in advance and get approval of the chair to be moved to the end.
11. The Championship Committee will approve a list of interview questions. A time limit of two minutes per question will apply after the question has been read. The contestant may ask to have the question repeated one time.
12. Contestants will be sequestered until called into the interview room.
13. The questions shall not be shared with the contestants prior to the interviews.
14. Contestants will not be asked to chant during the interview.
15. Contestants should check items in at the Coliseum at 12:30 PM. Business suit and tie should be worn for the bid-calling portion of the contest.
16. The sound system shall be preset for the bid-calling portion of the contest. Contestants will be allowed to test it in advance but cannot adjust it during the contest.
18. Announcements the day of the contest will take precedence over printed material.
19. The contest will start promptly at 1 PM. When called by number, the contestants shall state only their name, city, contestant number, and sponsors if any. Any reference of a commercial nature for the individual auctioneer shall be cause for reduction of score.
20. A separate drawing by the contest chairperson will determine the order in which the contestants participate in the finals. If the contestant is not present when his or her number is called, he or she shall be moved to the end.
21. Each contestant shall provide and sell two consecutive items, each with an approximate minimum value of \$50. In the finals the contestant will sell two consecutive items that will be provided by WAA. All proceeds from the sale of items will go to WAA to be used at its discretion. An optional 10% Buyer's Fee will be donated to the Children's Miracle Network.
22. Ringmen will be selected by the contest committee and shall include finalists from the annual ringmen contest, if available.
23. Scores from the preliminaries will determine who advances to the final round. The low score shall not be included.
24. The number of finalists shall be based on the following sliding scale:
 - 10 or fewer contestants—Five finalists
 - 11 to 20 contestants—Six finalists
25. Final scores are determined by combining the interview score with the final bid-calling scores, the lowest of which will be thrown out.
26. If a tie score occurs in the preliminary portion of the competition, scores will be recalculated to include the contestant's low score. In the event there is still a tie, the contestant with the highest score in the Chant/Voice category will be selected. The scores from the preliminaries will be used as the tie-breaker in the finals.
27. All contestants will receive participation medallions.
28. The following prizes will be awarded:
 - CHAMPION – \$400 cash, a championship ring, trophy, plaque, following year's WAA dues, one registration for WAA Conference and Show. The winner will represent WAA and have the entry fee paid for the next International Auctioneer Championship Contest at the NAA Conference and Show.
 - FIRST RUNNER-UP – \$250 cash, plaque, trophy, following year's WAA dues, one registration for WAA Conference.
 - SECOND RUNNER-UP – \$150 cash, winner's plaque, trophy, following year's WAA dues.
29. Contestants shall not be given the exact order of finish. Score sheets and judges' comments will be sent after the contest.
30. The winner shall be referred to as "John or Jane Doe, 2008 Champion Wisconsin Auctioneer."
31. The champion agrees to make two mandatory promotional appearances (television, radio, or newspaper interviews) on behalf of Wisconsin Auctioneers Association as his/her schedule allows and participate as a speaker or panelist at the following WAA Conference and Show.
32. Committee members shall not participate in the contest in the year in which they serve.
33. The committee chair shall address, as needed, any and all errors or omissions regarding rules and regulations of the contest. The decision of the committee chair shall be final and binding at the time a decision is made and shall apply to all contestants.